



# CASE STUDY

## Interim Management – Project Recovery

### Introduction

1st Executive's IXPA partner in Togo, spearheaded a project from August to December 2021, for a CFAO Technology & Energy data centre completion.

### Company Scenario

CFAO Technology & Energy faced a critical juncture as its Datacenter project in Lomé lagged significantly, risking non-compliance with the Togolese government's stringent December 2, 2021 deadline. Recognizing the urgency, Actiss Africa were approached to orchestrate a turnaround.

### Business Challenge

A myriad of obstacles plagued the project – internal team inertia, disorganized subcontractors, and impending delays in the supply chain. A robust strategic response was required to reignite momentum.

### Solution

Ambroise Baroan and Gilles Marque, from IXPA's partner Actiss Africa, collaborated with the Interim Manager who revamped the Gantt chart and strategically engaged with internal and external teams. Through a pursuit of excellence, intensive on-site presence, and strategic procurement acceleration, they successfully overcame hurdles.

### Outcomes

The Interim project was a resounding success. The Datacenter reached completion in November. While external factors impacted the timeline, the project under CFAO Technology & Energy's jurisdiction, was delivered. Ambroise Baroan and Gilles Marque's performance surpassed client expectations and they breathed life into a project that had been dormant for 3 months.

**“1stly, Interim Managers  
Complete on Time”**

## NEXT STEPS

To understand the value that Interim Managers can bring to your organisation globally call Andrew on +61 438 074 774 or email [athoseby@1stexecutive.com.au](mailto:athoseby@1stexecutive.com.au)